



TOKYO February, 09 2010 – Skynet Asia Airways (SNA) of Japan today announced an order for its first Boeing Next-Generation 737-800. The aircraft will be leased from Dublin-based AWAS and go into service with SNA from summer of 2011, as the start of the airline's fleet renewal program.

SNA President and CEO Masataka Ito and AWAS President and CEO Franklin L Pray announced the order yesterday, during a signing ceremony at the SNA headquarters in Miyazaki, southwestern Japan.

"This is a great day for SNA," said Mr Ito. "As we roll-over our fleet to the Next-Generation 737, we will be better placed to serve our customers, thanks to its greater reliability and safety features, its superior economic and environmental performance, and its passenger-pleasing interior. Coupled with the opening of the fourth runway at Tokyo's Haneda Airport later this year, we are convinced it will help us secure a firm foundation for further growth," he continued.

SNA currently operates a fleet of nine 737-400s. This will be the airline's first factory delivered aircraft, first Next-Generation 737, and SNA will be the first Japanese operator to commit to the Next-Generation 737 with the 737 Boeing Sky Interior. Inspired by the concepts and design improvements of the game-changing Boeing 787 Dreamliner, the interior features soft, sky-blue LED lighting, curving architecture and window reveals that provide passengers with a greater connection to the flying experience. Together with larger overhead bins and greater noise abatement, these features promote an increased sense of comfort and well-being in the travelling customer.

AWAS President and CEO, Franklin L Pray added: "AWAS is proud to add Skynet Asia Airways to our list of valued customers. We are impressed with the business model and management of this growing airline and we look forward to developing a long and successful partnership with them. Our diverse portfolio of inventory aircraft and forward orders will allow us to offer SNA solutions which are specifically tailored to their needs as they continue to grow."

Beverley Wyse, Boeing's vice president and general manager - 737 program said, "We are delighted that Skynet Asia has chosen to join the family of 737-800 operators. We are convinced that this aircraft is the perfect solution for their needs: it has lower operating and maintenance costs, greater reliability and efficiency, is quieter and more comfortable, and will contribute to SNA's overall success going forward."

The Next-Generation 737 is the newest and most technologically advanced airplane in its class. It flies higher, faster and farther than previous models and competitors. In addition, its flight deck features the latest liquid-crystal flat-panel displays and is designed to accommodate new communications and flight-management capabilities.

Comparing the Next-Generation 737-800 and 737-400

		737-800	737-400
Dimensions	Width	35.8m	28.9m
	Length	39.5m	36.4m
	Height	12.5m	11.1m
Performance	Cruising speed (at 35,000 feet)	Mach 0.78	Mach 0.74
	Cruising altitude	12,500m	11,300m
	Range	5,665km	3,700km

Next-Generation 737-800



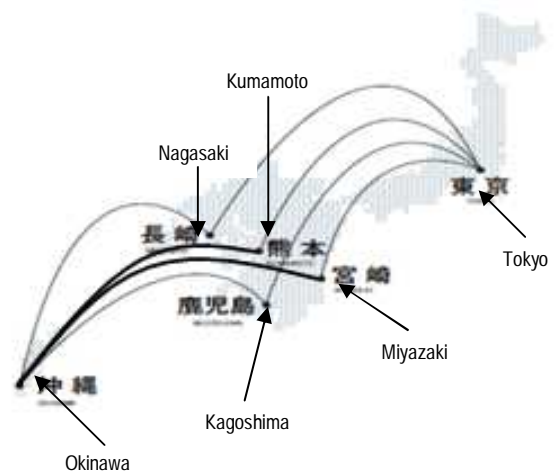
Masataka Ito of SNA and Franklin L Pray of AWAS sign the lease agreement



737 Boeing Sky Interior



SNA Route Network



About SNA

SNA has been serving the communities of southern Japan since 2002, when it commenced flights between its home in Miyazaki, a resort area in southern Kyushu – the southernmost of Japan's four main islands – and Tokyo. Since then, SNA's network has grown to 23 daily round-trip flights on eight routes, linking major cities in Kyushu – Miyazaki, Kumamoto, Nagasaki and Kagoshima -- with Tokyo, and sub-tropical Okinawa in the very south of the Japanese archipelago.

About AWAS

Headquartered in Dublin, with offices in New York, Miami, and Singapore, AWAS is one of the largest aircraft leasing companies in the world. The company is managed by a highly experienced team of commercial aviation industry professionals serving markets in The Americas, Europe, Middle East, and Asia/Pacific.

AWAS owns a portfolio of more than 200 modern aircraft with a further 127 aircraft on order including a number of next generation aircraft. The aircraft portfolio is on lease to over 90 airline customers in 47 countries.

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【参考：共同リリースについて】

今回のプレスリリース「ボーイング 737 - 800 型機の導入について」は、日本国内でのリリースと合わせて、AWAS との国外での共同リリースを行います。

配信先は、AWAS の本社があるアイルランドとアジア太平洋地域の営業拠点であるシンガポールです。

AWAS との共同リリースには、日本向けのプレスリリース内容に加え、SNA・AWAS・Boeing 社の代表者のコメントが記載されています。内容は以下の通りです。

SNA：伊東正孝代表取締役社長コメント

「お陰様でようやくここまで来ることが出来ました。737NG 機材への換装を機に、より高い安全性とオペレーション品質、非常に優れた経済性・環境性能の実現、そしてより快適な機内空間の提供をお客様に行える様になります。本年後半の羽田空港第 4 滑走路の供用開始によるスロット配分と合わせて、持続可能な成長に向けた SNA の経営基盤がより堅固なものになると確信しています。」

AWAS：President and CEO Franklin L Pray 氏コメント

「AWAS は我々の大切な顧客リストに SNA を加えられたことを光栄に思っています。我々は成長を続ける SNA のビジネスモデル及びマネジメントに感銘を受けており、今後も長期的なパートナーシップを築き上げていく事を楽しみにしています。

また、AWAS が保有または先行発注している多種多様な航空機ポートフォリオにより、SNA が必要とする航空機を今後の成長過程において柔軟かつきめ細かく提供できるものと確信しています。」

Boeing 社：Vice President and General Manager Beverley Wyse 氏コメント

「SNA が B737-800 型機を選択し、同機材のオペレーター・グループに加わったことを大変喜んでいきます。そしてこの航空機の導入により、オペレーション及び整備コストの低減、より高い信頼性と効率性がもたらされると共に、より静かで快適なサービスの提供の実現により、今後の SNA の成功に寄与していくことを確信しています。」

AWAS について

本社はアイルランド共和国ダブリン、営業拠点をニューヨーク、マイアミ、シンガポールに有する世界で最大規模の航空機リース会社の一つ。AWAS は民間航空機産業における様々な分野の専門家集団を擁した非常に経験豊富なリース会社であり、南北アメリカ、ヨーロッパ、中東、アジア太平洋の各市場に貢献しています。

AWAS は、現在 200 機以上の航空機をそのポートフォリオに有しており、更に多くの次世代型航空機を含む 127 機の発注を行っています。これまでのところ、47 ヶ国 90 以上のエアライン向けにリースを行っています。